

# ***17<sup>th</sup> Annual***

## ***Public Health Finance Roundtable***

### ***Tales from the Trenches of Public Health***

Sunday, Oct 24, 2021

3:00pm to 5:30pm MST

(Session: 245.0)

Zoom: <https://lsuhsc.zoom.us/j/96649844290?from=addon>



**Moderator: Peggy A. Honoré, DHA, MHA, Endowed Professor**

**Co-Moderator: Patrick Bernet, PhD, Associate Professor, Florida Atlantic University**

**Co-Moderator: JP Leider, PhD, Center Director, University of Minnesota School of Public Health**

# 2021 AGENDA

Training & Access in Underserved Populations	Debra Oliver (Maternal and Child Health, Palm Beach County FL) <u><a href="#">T. Leroy Jefferson Medical Society</a></u>
Strategy for State Plan Waivers to Increase Medicaid Revenues	Sami Jarrah (New York City DOH, NY). CFO/Deputy Commissioner, NYC Department of Health and Mental Hygiene. <u><a href="#">Sami Kamal Jarrah - de Beaumont Foundation</a></u>
Comments from the Field	Dr Bob England (Health Director, Pima County AZ). ( <u><a href="#">County bids farewell to Dr. Bob</a></u> )
Turbulent Times	Leon F. Vinci, DHA, DAAS (Health Promotion Consultants)
Staffing Up	Mac McCullough, PhD (Health Economist, Maricopa County AZ)

# Strategy for a state plan waiver to increase Medicaid revenue

APHA 17th Annual Public Health Finance Roundtable  
Takes from the Trenches of Public Health

October 24, 2021

**Sami Jarrah, MPH**  
Chief Financial Officer, Deputy Commissioner  
New York City Department of Health and Mental Hygiene



# Declarations

- I have no financial relationships or conflicts of interest to declare related to this presentation.
- The views presented are my own and do not necessarily represent the official positions or policies of any organizations named.

# Introduction

- Multnomah County (Portland), OR – Deputy Division Director
- Philadelphia, PA – Chief Operating Officer, Deputy Commissioner
- New York, NY – Chief Financial Officer, Deputy Commissioner

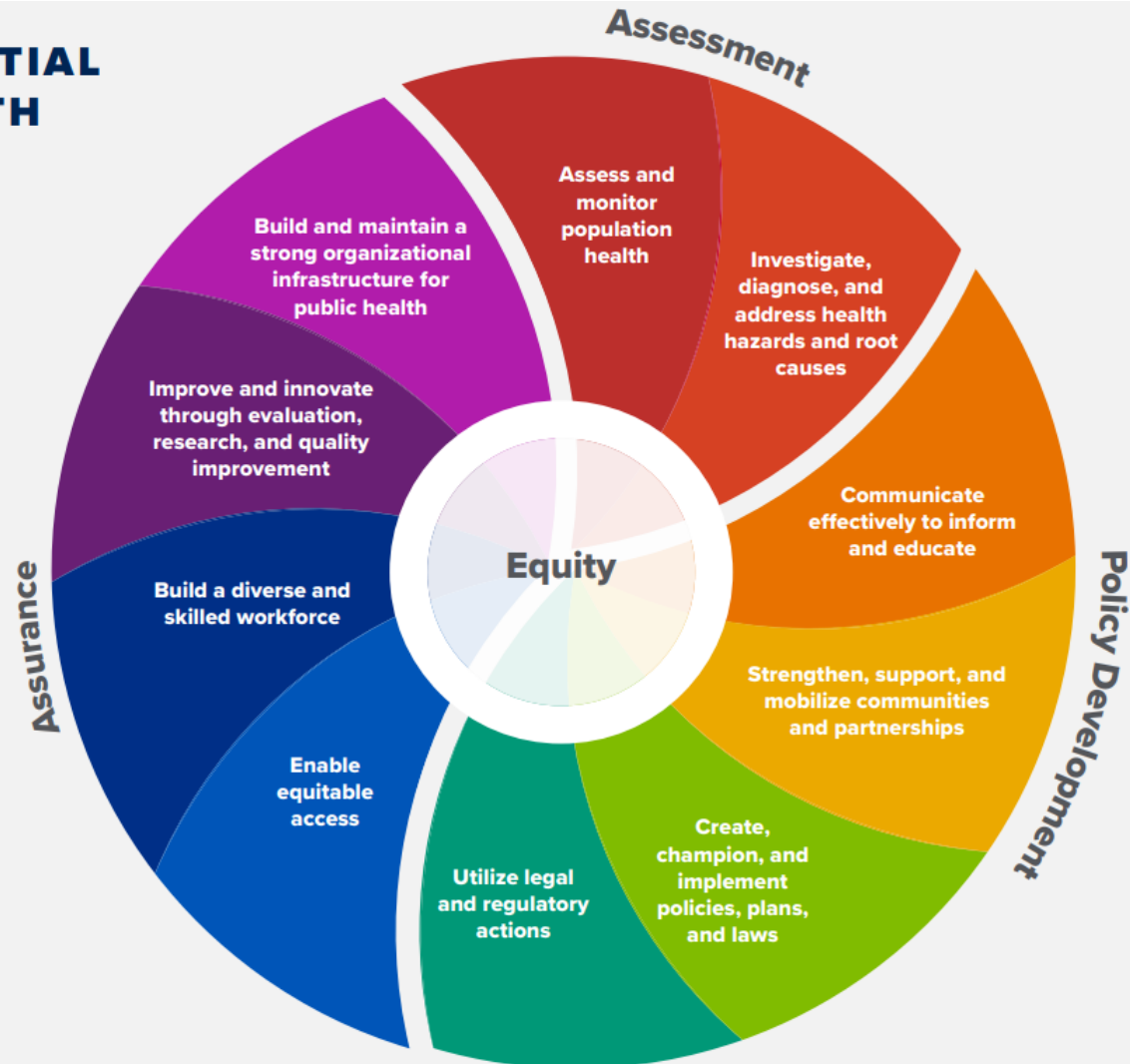


# A framework to consider

## THE 10 ESSENTIAL PUBLIC HEALTH SERVICES

*To protect and promote the health of all people in all communities*

The 10 Essential Public Health Services provide a framework for public health to protect and promote the health of all people in all communities. To achieve optimal health for all, the Essential Public Health Services actively promote policies, systems, and services that enable good health and seek to remove obstacles and systemic and structural barriers, such as poverty, racism, gender discrimination, and other forms of oppression, that have resulted in health inequities. Everyone should have a fair and just opportunity to achieve good health and well-being.



Created 2020



# Case study

- Philadelphia partnership with state
  - Medicaid
  - FQHC embedded within a local public health department
- Years-long investment:
  - Internal advocacy within City: Budget Office, Law Department, Risk, etc.
  - External partnership with state Medicaid agency – slow, fits and starts, etc.

# Stakeholders



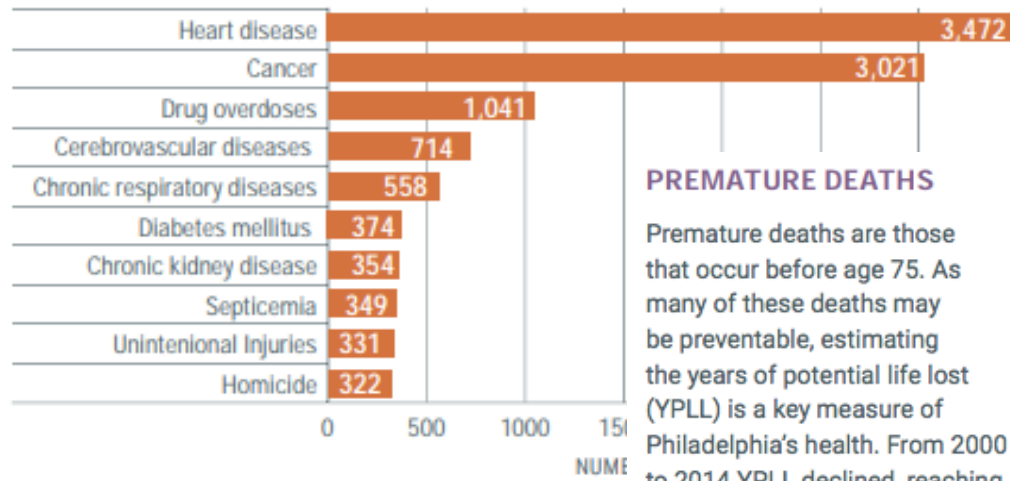


# Case study

- Evidence-based, equity-focused approach
  - Disability-adjusted life year (DALY) investments, through racial justice lens
- Started with high-level examination of:
  - Funding gaps
  - Equity-focused examination of needs
  - Revenue opportunities
  - Assets

# Case study

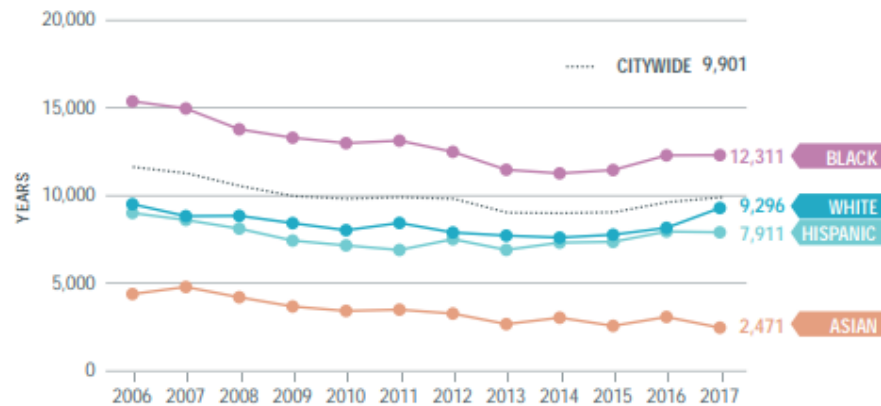
## LEADING CAUSES OF DEATH IN PHILADELPHIA | 2017



### PREMATURE DEATHS

Premature deaths are those that occur before age 75. As many of these deaths may be preventable, estimating the years of potential life lost (YPLL) is a key measure of Philadelphia's health. From 2000 to 2014 YPLL declined, reaching a low of 9,004 years in 2014. In 2015, this trend reversed and has continued to increase due to increasing deaths from drug overdoses and homicides among young adults.

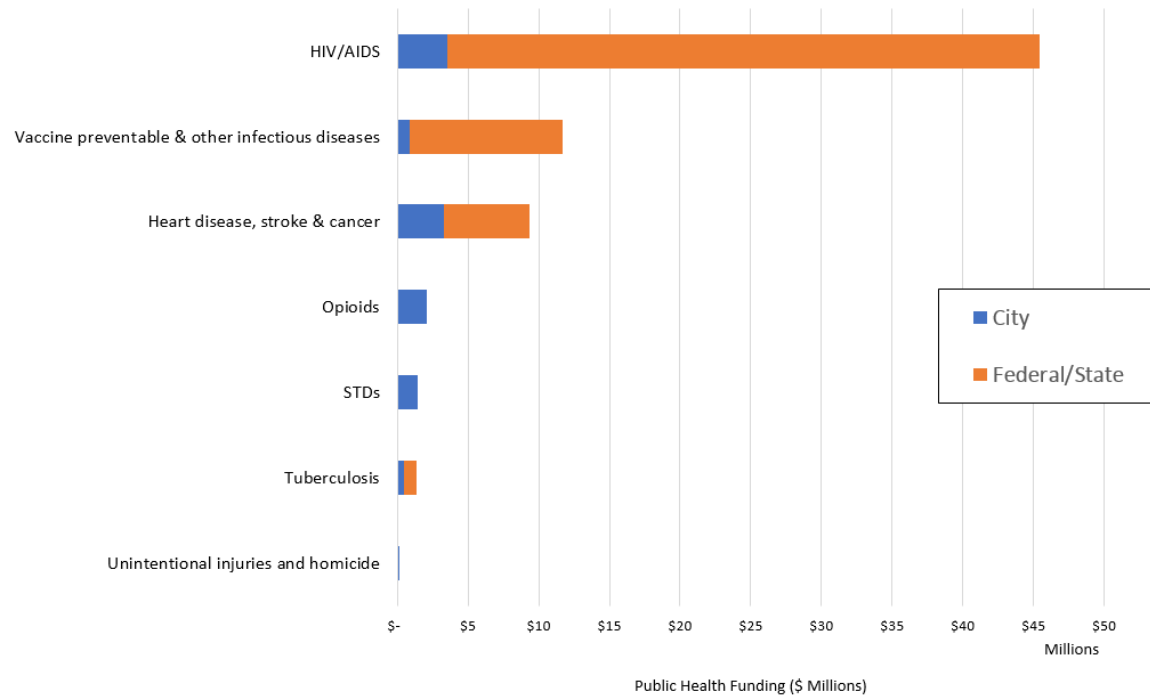
## YEARS OF POTENTIAL LIFE LOST BEFORE AGE 75 BY RACE/ETHNICITY | 2006-2017



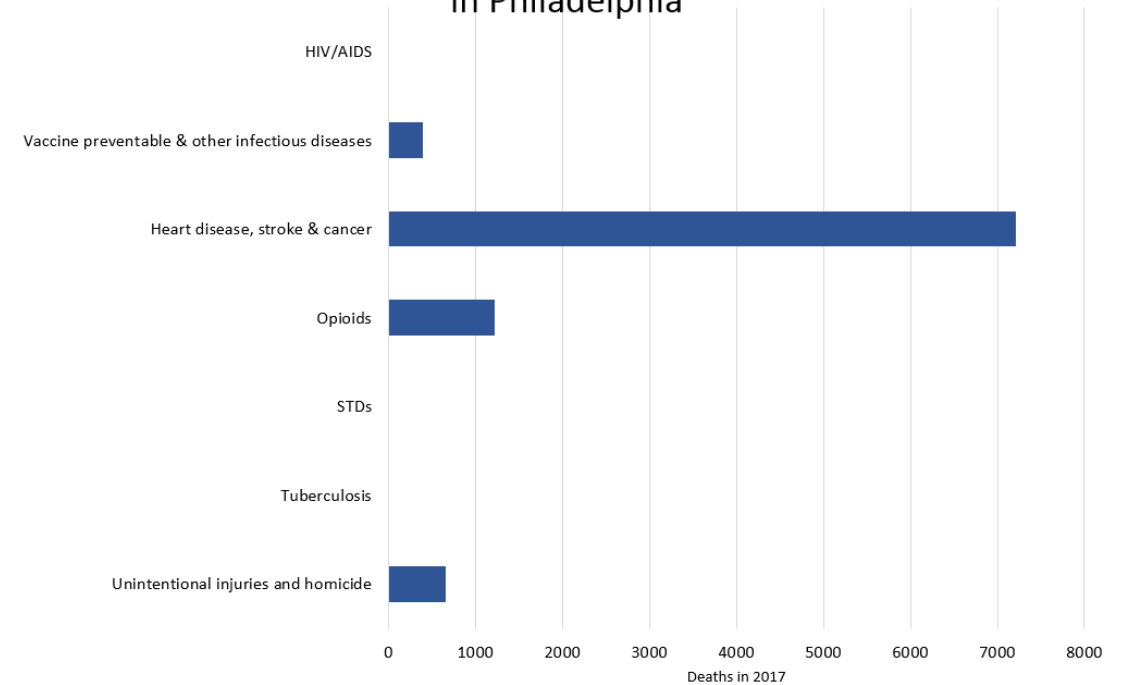
SOURCE: 2007-2017 Vital Statistics, PDPH

# Case study

## Funding to Prevent Public Health Problems in Philadelphia



## Deaths from Public Health Problems in Philadelphia



# Results

- \$15-20M in recurring annual, flexible revenue
  - Freedom to invest in “un-sexy” but proven programs, race-explicit strategies
  - Capital improvements, new facilities
  - Investment shift away from clinical services toward public health programs

# Lessons learned

- Challenges:
  - Politics
  - Bravery
  - Endurance
  - Usually not the financial stuff

# Lessons learned

- “Tucking” critical agency investments
  - Infrastructure and administration
  - Mission-aligned agencies (more advocates)
  - External pressure (more advocates)
- Stakeholders
- Timelines

# The Reality of Public Health Decision-Making in Our Time

Public Health Finance Roundtable

October 24, 2021

Bob England, MD, MPH

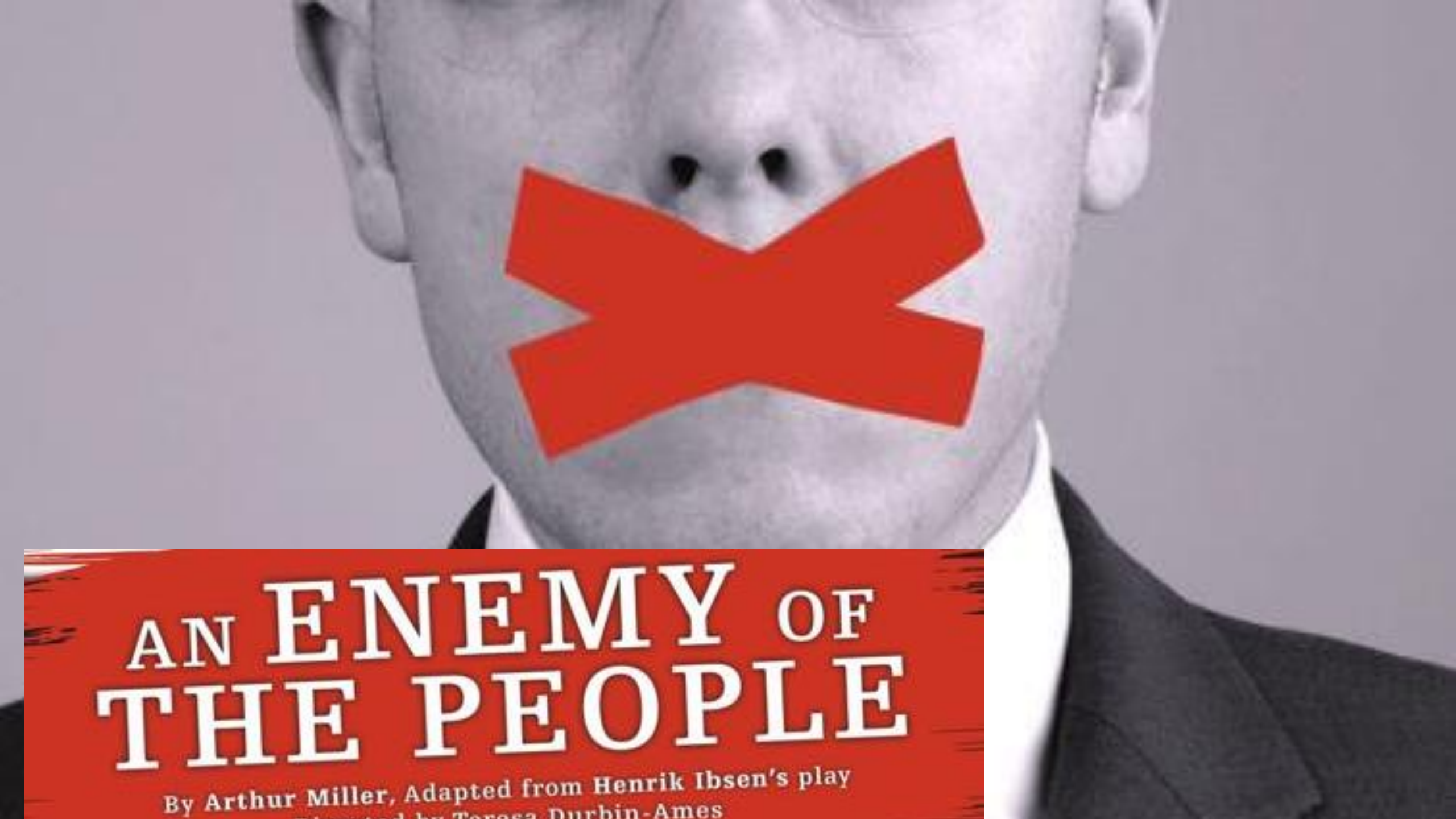
[benglandaz@gmail.com](mailto:benglandaz@gmail.com)



The opinions expressed here are *mine* alone.

Public Health  
is *PUBLIC*





# AN ENEMY OF THE PEOPLE

By Arthur Miller, Adapted from Henrik Ibsen's play  
Directed by Teresa Durbin-Ames

# Tobacco-Free College Campuses



to learn more visit:  
[asu.edu/tobaccofree](http://asu.edu/tobaccofree)



~20% decrease in smoking  
when colleges go tobacco free

Given current rates,  
~9,800 students will quit

=\$980 million in  
health care savings

Repeat every 2-4 years  
with each new cohort

(Cost ~\$400K -- ~2,500-to-1 payback)

# Economic effects of the pandemic may kill more than COVID itself

**Table 5:** Cumulative changes of life expectancy and age-adjusted death rates over different horizons following the COVID-19 unemployment shock

	(1) Percentage change in life expectancy			
	5 years	10 years	15 years	20 years
Overall population	−0.42 [−0.95,0.01]	−0.80 [−1.97,0.00]	−0.83 [−2.27,0.00]	−0.83 [−2.29,0.00]
African-American	−0.58 [−1.13,−0.16]	−1.20 [−2.64,−0.32]	−1.16 [−3.16,−0.25]	−1.09 [−3.17,−0.28]
African-American (M)	−0.84 [−1.46,−0.33]	−1.57 [−3.06,−0.58]	−1.53 [−3.64,−0.52]	−1.47 [−3.70,−0.54]
African-American (W)	−0.62 [−1.21,−0.14]	−1.34 [−2.97,−0.27]	−1.32 [−3.65,−0.16]	−1.21 [−3.66,−0.15]
White	−0.37 [−0.94,0.10]	−0.72 [−2.01,0.15]	−0.75 [−2.34,0.16]	−0.76 [−2.41,0.17]
White (M)	−0.40 [−0.93,0.07]	−0.85 [−2.14,0.09]	−0.94 [−2.66,0.11]	−0.94 [−2.85,0.12]
White (W)	−0.52 [−1.28,0.16]	−0.99 [−2.74,0.28]	−1.01 [−3.16,0.34]	−1.00 [−3.15,0.35]

[https://www.nber.org/system/files/working\\_papers/w28304/w28304.pdf](https://www.nber.org/system/files/working_papers/w28304/w28304.pdf)



# Risk for COVID-19 Infection, Hospitalization, and Death By Race/Ethnicity

Updated Apr. 23, 2021

Rate ratios compared to White, Non-Hispanic persons	American Indian or Alaska Native, Non-Hispanic persons	Asian, Non-Hispanic persons	Black or African American, Non-Hispanic persons	Hispanic or Latino persons
Cases <sup>1</sup>	1.6x	0.7x	1.1x	2.0x
Hospitalization <sup>2</sup>	3.5x	1.0x	2.8x	3.0x
Death <sup>3</sup>	2.4x	1.0x	1.9x	2.3x

<https://www.cdc.gov/coronavirus/2019-ncov/covid-data/investigations-discovery/hospitalization-death-by-race-ethnicity.html> downloaded 5/5/2021

## Risk ratios for mortality, pandemic vs. non-pandemic time, California, by occupation, through October 2020

<u>Occupation</u>	<u>Deaths</u>	<u>Risk Ratio</u>
• Cooks	828	1.60
• Packaging and filling machine	172	1.59
• Agricultural workers	617	1.55
• Construction laborers	1,587	1.49
• Sewing machine operators	127	1.44
• Grounds maintenance workers	712	1.40
• Customer service representatives	562	1.37
• Licensed practical nurses	109	1.34
• Bartenders	148	1.28

The table is restricted to occupations with 100 or more pandemic-time deaths.

<https://www.medrxiv.org/content/10.1101/2021.01.21.21250266v1.full.pdf>



# Racial Disparities of COVID

## CDC: COVID-19 Racial and Ethnic Health Disparities

- <https://www.cdc.gov/coronavirus/2019-ncov/community/health-equity/racial-ethnic-disparities/index.html>

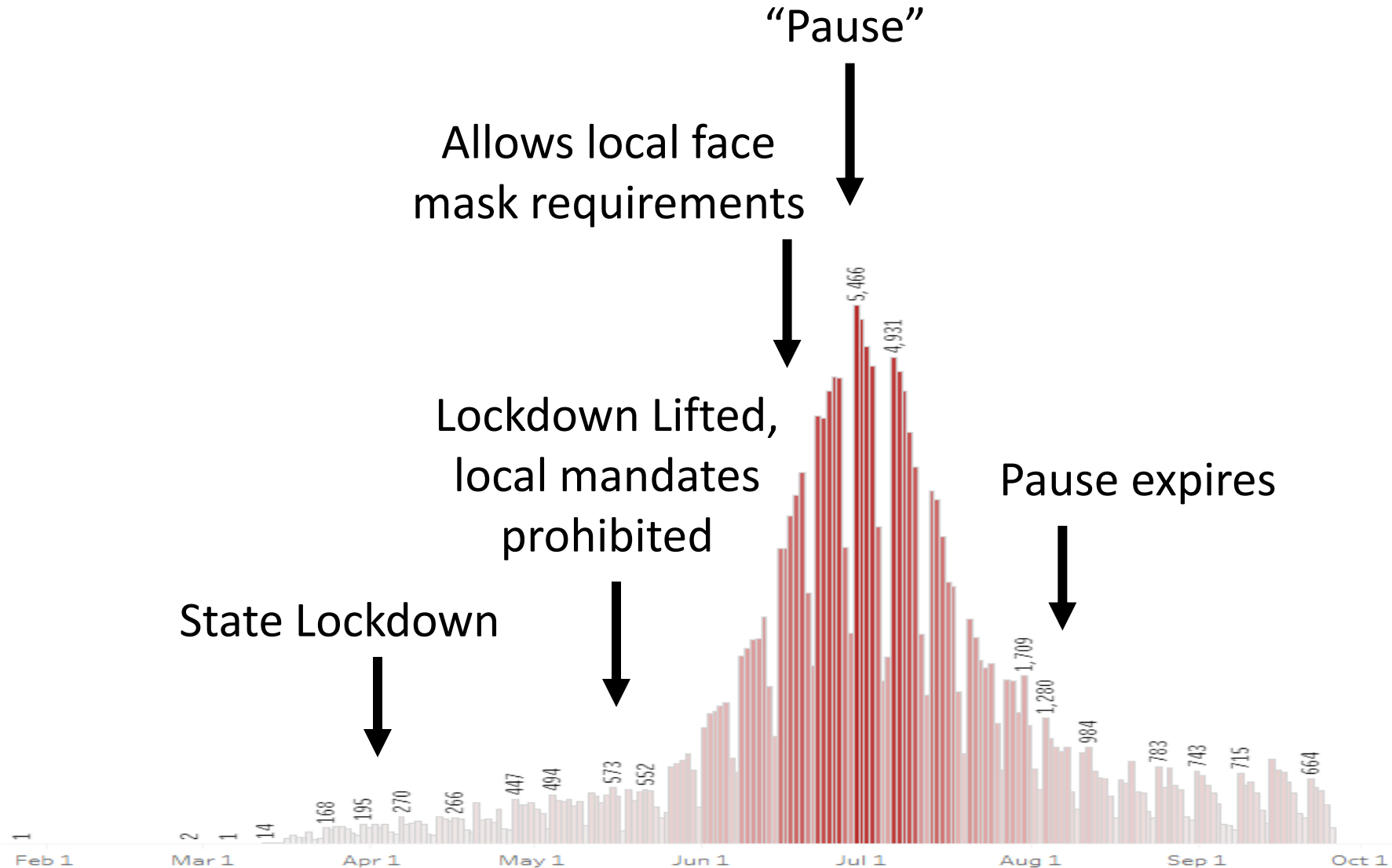
## AMA: COVID-19 health equity resources

- [https://www.ama-assn.org/delivering-care/health-equity/covid-19-health-equity-resources?gclid=CjwKCAiA9vOABhBfEiwATCi7GP55FrFr78rp9L3dvGSwEmsHYoxm7OYppfGDXH2nnkv3mX5htukdxoColcQAvD\\_BwE](https://www.ama-assn.org/delivering-care/health-equity/covid-19-health-equity-resources?gclid=CjwKCAiA9vOABhBfEiwATCi7GP55FrFr78rp9L3dvGSwEmsHYoxm7OYppfGDXH2nnkv3mX5htukdxoColcQAvD_BwE)

## The racial impacts of COVID-19: Regularly updated news articles

- [https://www.embracerace.org/resources/disproportionate-racial-impacts-of-covid?gclid=Cj0KCQiA0-6ABhDMARIsAFVdQv-k\\_j4k8eU51MZn4dgcLH8-97BwohRIoI02Jk1WaLve6NJvdl0nNfwaAiafEALw\\_wcB](https://www.embracerace.org/resources/disproportionate-racial-impacts-of-covid?gclid=Cj0KCQiA0-6ABhDMARIsAFVdQv-k_j4k8eU51MZn4dgcLH8-97BwohRIoI02Jk1WaLve6NJvdl0nNfwaAiafEALw_wcB)

# First Wave of COVID-19 Cases in Arizona



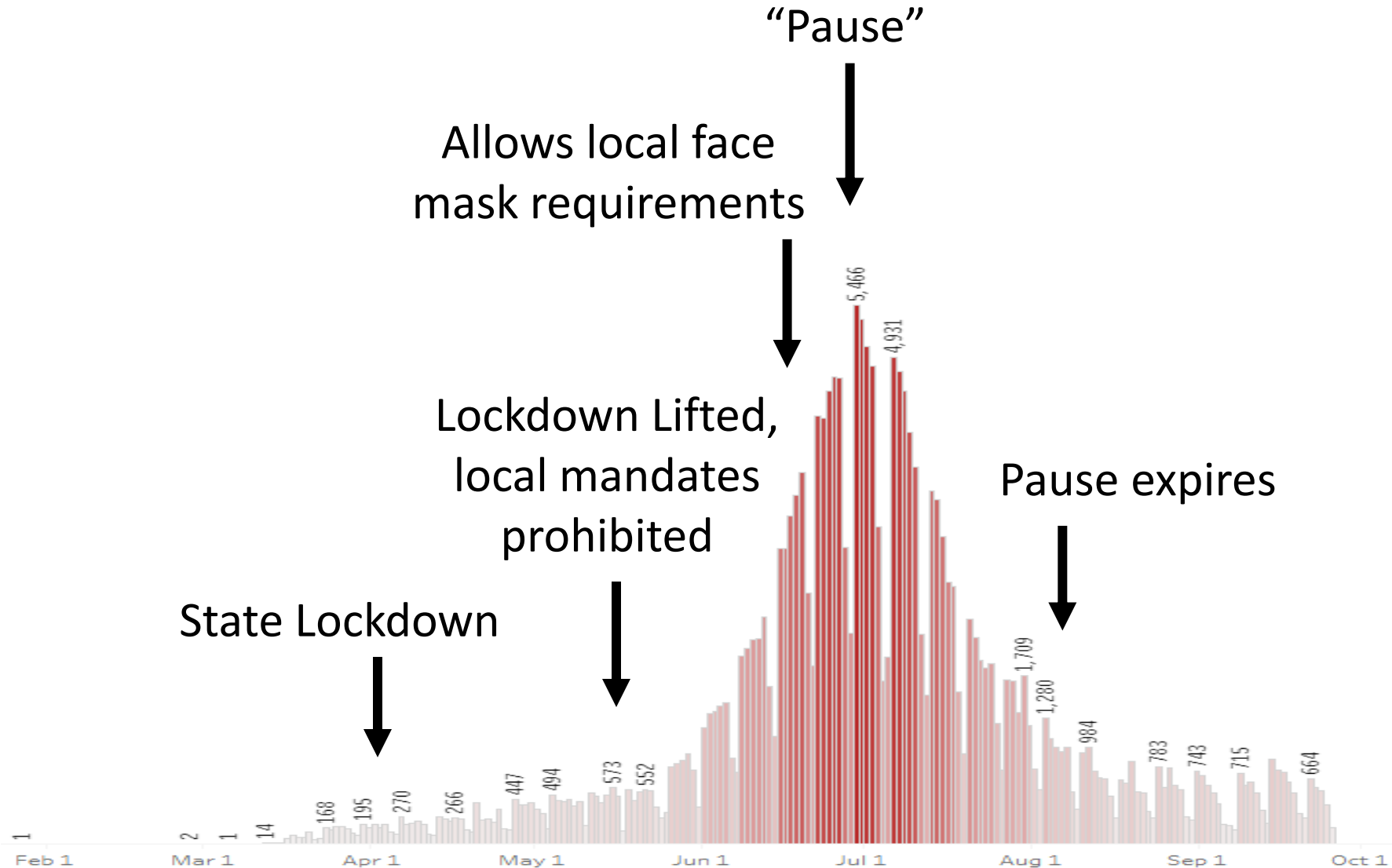
# By June 2020, COVID in Pima County Long-Term Care Centers

- ~25% of all cases
- ~nearly 50% of hospitalizations
- ~60% of all deaths

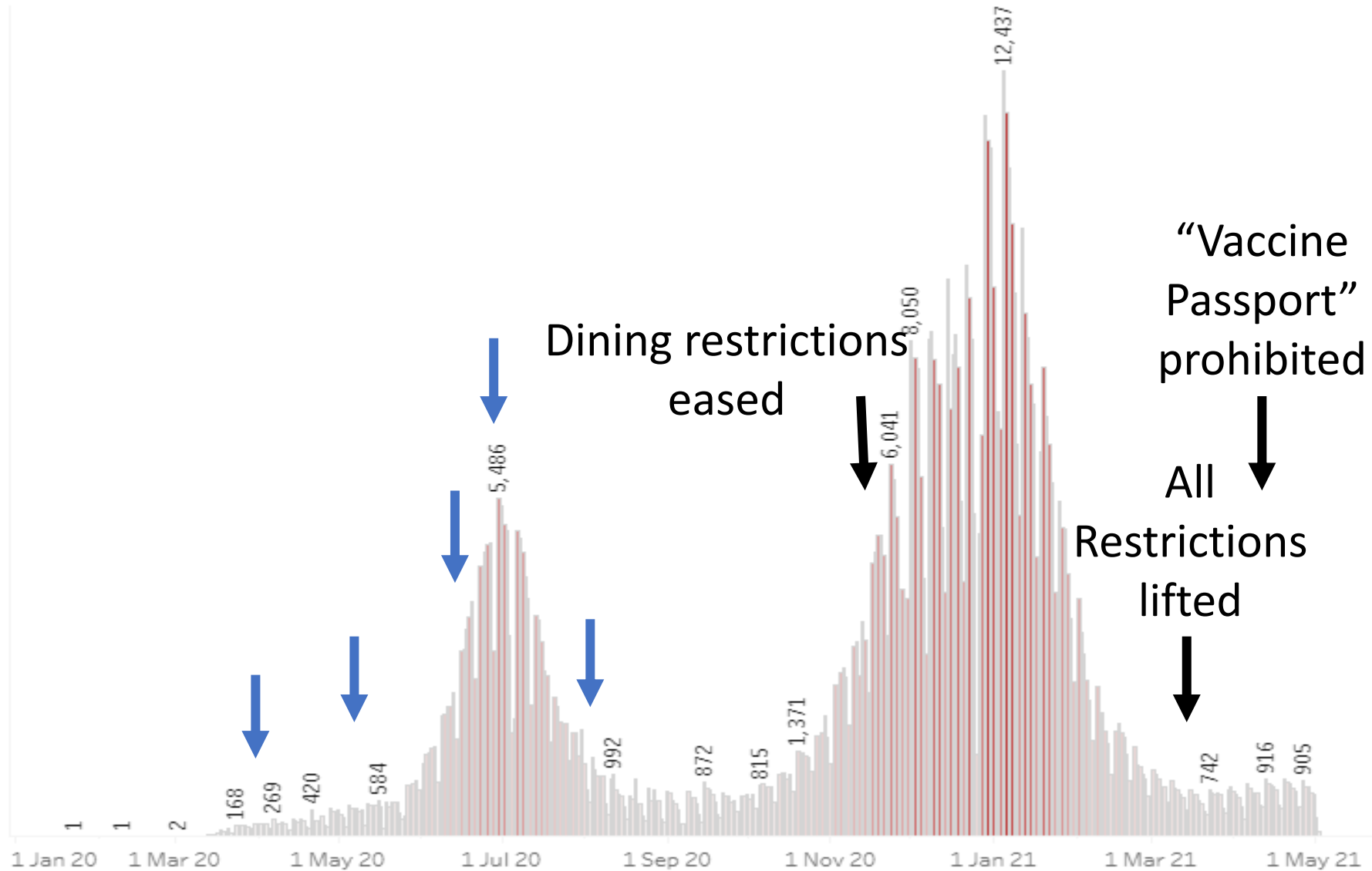
# By June 2020, COVID in Pima County Long-Term Care Centers

- ~25% of all cases
  - ~nearly 50% of hospitalizations
  - ~60% of all deaths
- 
- >1/3 of all these cases were staff

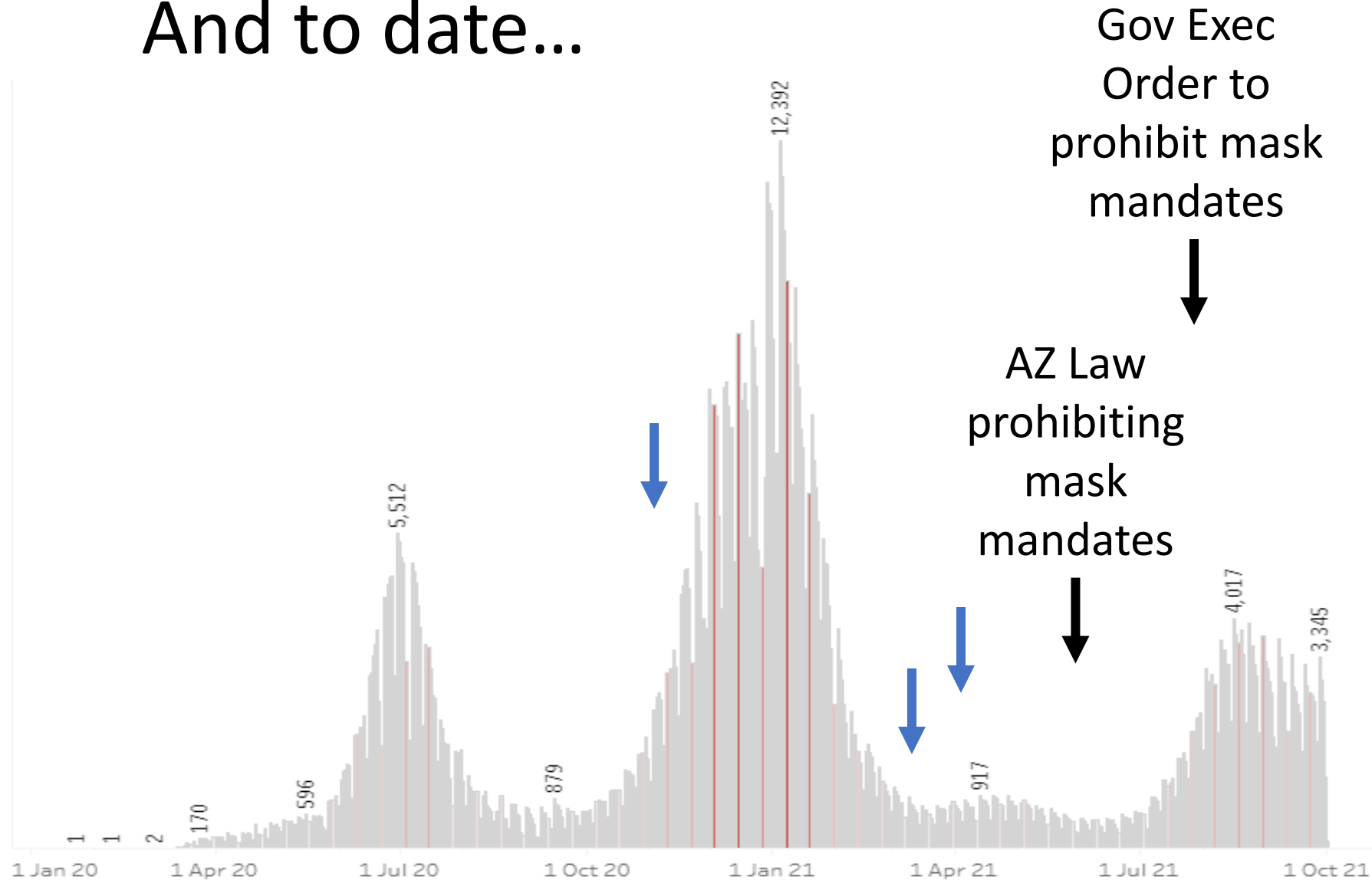
# First Wave of COVID-19 Cases in Arizona



# Through the 2<sup>nd</sup> Wave...



# And to date...





## Best summary of decision points:

- <https://static1.squarespace.com/static/56ec8d2562cd9413e14c0019/t/60103500446e8b1a6813570a/1611674880880/Ultimate+Pandemic+Year+in+Review+2020+1.pdf>

## And of the total toll:

- <https://static1.squarespace.com/static/56ec8d2562cd9413e14c0019/t/600c9d47c6ff8351451b5d71/1611439432103/Final+Final+AZMortalityRates+2020.pdf>

Arizona Public Health Association

AzPHA.org

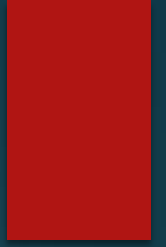
## Best Arizona modeling reports (weekly)

- <https://publichealth.arizona.edu/news/2021/covid-19-forecast-model>  
(Joe Gerald, U. of Arizona)

# So now what?

- Not the same political overreach in every state, but...
- Confirmation bias in the extreme
- Changes seen as evidence of prior “lies”
- Ferocity of opinion over minimal interventions
- HCW & PH exhaustion and trauma
- Sizable chunk of population for whom science is invalid
- How do we get past this tribalism?

# Public Health Finance Roundtable



## TALES FROM THE TRENCHES OF PUBLIC HEALTH

*TURBULENT TIMES : LOCAL PUBLIC HEALTH FINANCING*

Leon F. Vinci, DHA, MPH

Denver, CO

October 24, 2021



# *Turbulent Times : Local Public Health Financing*

## ▶ Two Case Examples

- ▶ Loss/Reinstatement of Health Education

- ▶ Senior Health Services

# Turbulent Times: Local Public Health Financing

## ► Community Health Educator

Existing Position ..... cut due to City Cutbacks  
(convenience -- vacant)

3/2 Years -- Reinstated (Data, Collaboration)

# Turbulent Times: Local Public Health Financing

## ► Health-Wellness Services to Senior Citizens

Existing Program ..... cut due to 'Mayor's Agenda'  
(convenient)

Priority List -- 10 Items (picked #9) (?)

Full-court-press -- 11.9<sup>th</sup> Hour

# Turbulent Times: Local Public Health Financing

## ► Health-Wellness Services to Senior Citizens

Informed Mayor's Aide (Save Face)

Reinstate via City & County Commissioners

Public Arena, Boxed-in, Testimony

"Their" Budget vs "Mayor's"



# Turbulent Times: Local Public Health Financing

## ▶ PUT IN THE MIDDLE

Whipping Post

- Take the hits
- Directed me to review/cut/etc
- Come back

# Turbulent Times: Local Public Health Financing

## ► Scrambling Actions (SUCCESS)

- Review of Visit : (Timing & Services)
- State Grant -- permission
- Workable Alternatives

# Turbulent Times: Local Public Health Financing

## ▶ TAKE HOME MESSAGES :

Patience

Data

Health Risks

Collaboration

Alternative Financing

Public Support

Take the Hits

Perseverance

# Public Health Finance Roundtable

## TALES FROM THE TRENCHES OF PUBLIC HEALTH

*TURBULENT TIMES : LOCAL PUBLIC HEALTH FINANCING*

Leon F. Vinci, DHA, MPH

# Staffing Up: Determining Public Health Workforce Levels to Serve the Nation

Public Health Finance Roundtable  
APHA Annual Meeting  
Denver, CO

# Presenter & Disclaimer

**Presented today by Mac McCullough on behalf of a (much) larger team**

- Consultant on this project. My effort sponsored by deBeaumont Foundation & PHAB
- Day job: Associate Professor @ ASU & Health Economist @ Maricopa County Public Health

## **Disclaimer**

- Views are my own and do not necessarily reflect any official positions of the Staffing Up project sponsors or other team members

# Goal & Agenda

## **GOAL**

- Describe Staffing Up project, share Phase I findings, and analyze public health finance implications of findings

## **AGENDA**

- Project Background
- Methods
- Findings
- Implications (overall & public health finance-specific)
- Phase II

# Follow Along at the Hotel or at Home

<https://phnci.org/national-frameworks/staffing-up>



# Project Goals

- Phase I: Provide local and state staffing estimates of the size of public health workforce needed to fully implement minimum public health services (i.e. FPHS)
  - Released October 2021
- Phase II: Create a public health workforce calculator that that will allow health departments to determine the number and type of staff to provide sufficient levels of public health services.
  - Expected Summer 2022

# Project Partners

- de Beaumont Foundation
- Public Health National Center for Innovations
- Quantitative and qualitative research experts
- CDC, CSTLTS (since July 2021)
- University of Washington (since July 2021)

Guidance provided by a Steering Committee and Research Advisory Committee. Qualitative interviews and focus groups also informed the work.

\*José Montero (CSTLS) and Pattie Simone (CSELS) served as ex-officio members of the Steering Committee

# Staffing Estimate

How many staff are needed in state and local health departments to perform the Foundational Public Health Services (FPHS)?

- Totals and ratios based on the number of staff needed per 100,000 people
- Estimates reflect an infrastructure that can be “surged” up during a crisis (i.e. a pandemic), but are not inclusive of that surge
- Estimates reflect the current state and practice of public health rather than any potential “future-state” or re-imagined public health system

## PUBLIC HEALTH INFRASTRUCTURE

- ✓ Assessment/Surveillance
- ✓ Emergency Preparedness and Response
- ✓ Policy Development and Support
- ✓ Communications
- ✓ Community Partnership Development
- ✓ Organizational Administrative Competencies
- ✓ Accountability/Performance Management

<http://phnci.org/national-frameworks/fphs>



Communicable  
Disease Control



Chronic Disease  
and Injury  
Prevention



Environmental  
Public Health



Maternal,  
Child, and  
Family Health



Access to and  
Linkage with  
Clinical Care

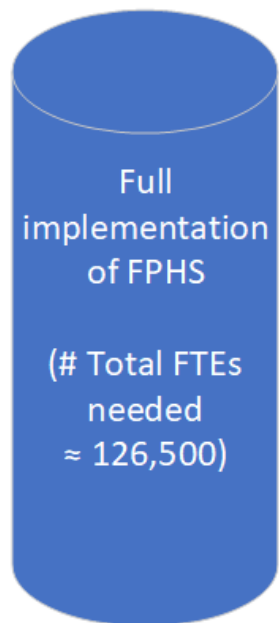
# Methods: Data Sources

- ASTHO and NACCHO Profiles
- Public Health Workforce Interest and Needs Survey (PH WINS)
- Financial/FTE information from approximately 170 local health departments in 21C states (OH, WA, OR, CO)
  - For this group, we have: (1) actual number of current FTEs/spending by FPHS *and* (2) a rigorous estimation from agency leadership of FTEs/spending levels they would need to “fully implement” each FPHS

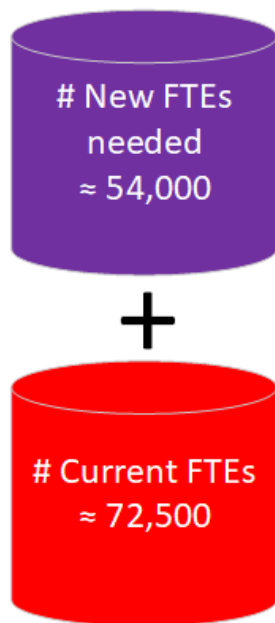
# Methods: Modeling Approaches

- Objective: determine how many FTEs (and FTEs per 100,000) are needed at state and local level
- Several modeling approaches considered
  - Rurality, service mix, measures of health and social need, etc.
  - Best performing model was relatively straightforward: fit a power curve to the log of FTEs and population size, by FPHS
    - FTEs calculated both in terms of “current” (FY2018) below-the-line (core) service provision and what it would take to do “full implementation”

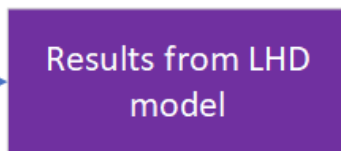
## Local Health Department



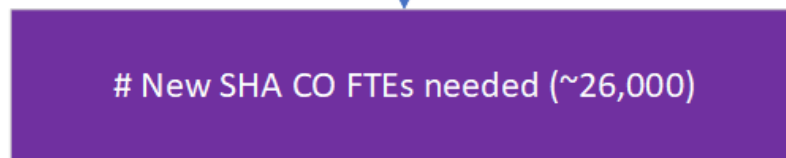
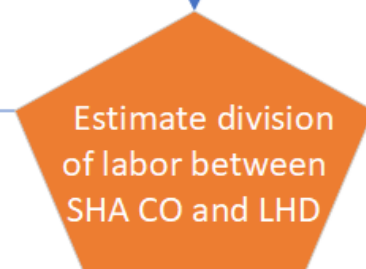
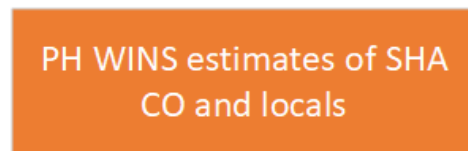
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## State Health Agency - Central Office



Assume division of labor should be similarly proportionate under a 'full implementation' scenario



## Legend

Directly modeled from 21C

Estimated from NACCHO & 21C

Directly modeled from PH WINS

Indirectly estimated

# Assumptions

- Generalizability of 170 LHDs to national context
  - Microsimulation and macrosimulation modeling to better understand stability of estimates
- Relatively few data points for large LHDs
  - Steering and Research Advisory Committees recommended ‘fixing’ FTEs per 100,000 for LHDs 500,000 and above in ‘full implementation model’
- Different approaches for LHDs vs SHAs due to lack of robust SHA data
- Included ‘floors’ and ‘ceilings’ (minimum 5 FTE in a LHD; max 300 FTE per 100,000 if above minimum)

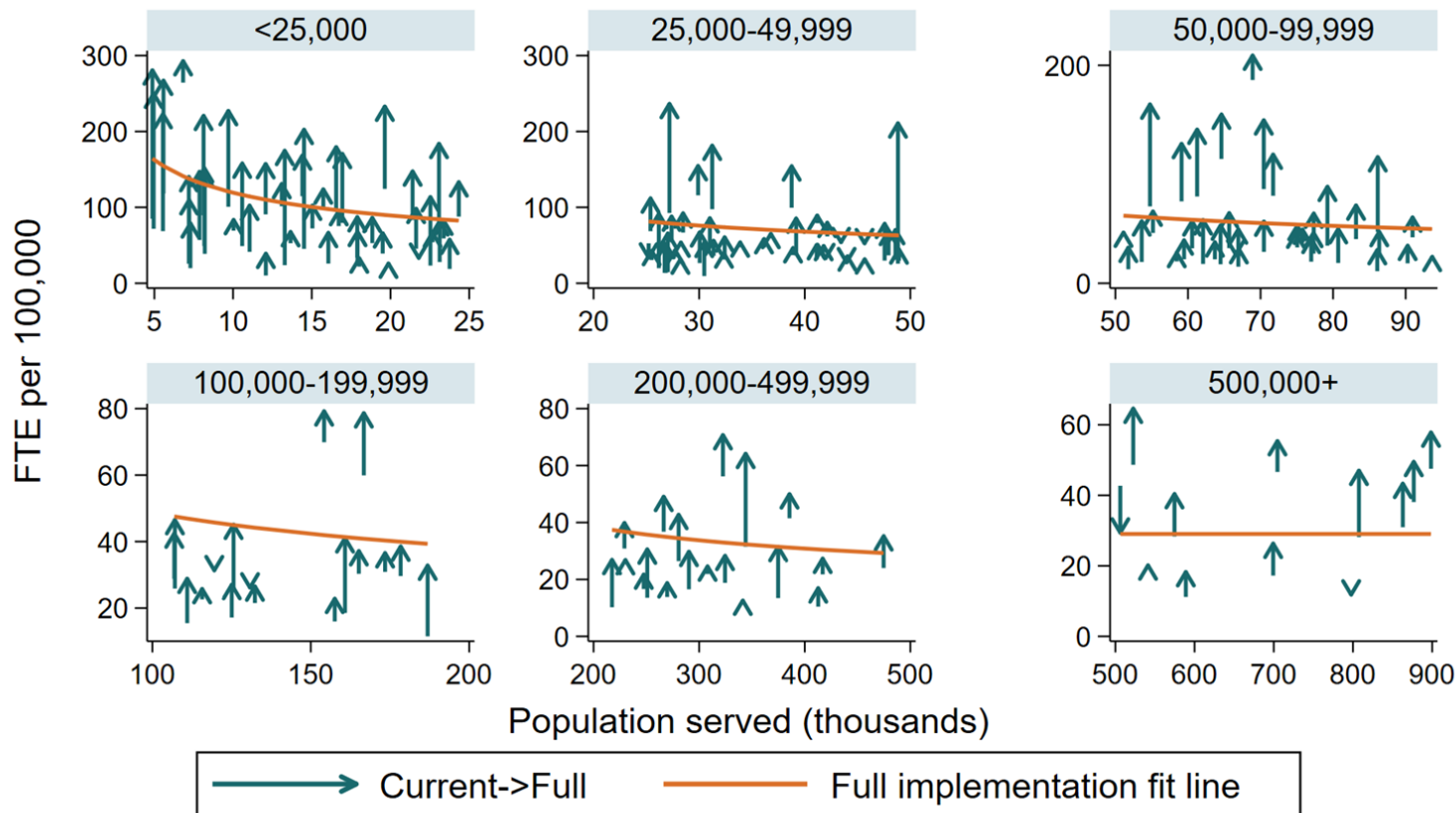


# The Findings

- State and local governmental public health agencies need an **80% increase** in workforce to provide minimum public health services to the nation.\*
- Based on existing shortages, 54,000 of these additional FTEs should be deployed to local health departments and 26,000 to state health departments.

\*This estimate does not account for additional workforce needs beyond core infrastructure and programs

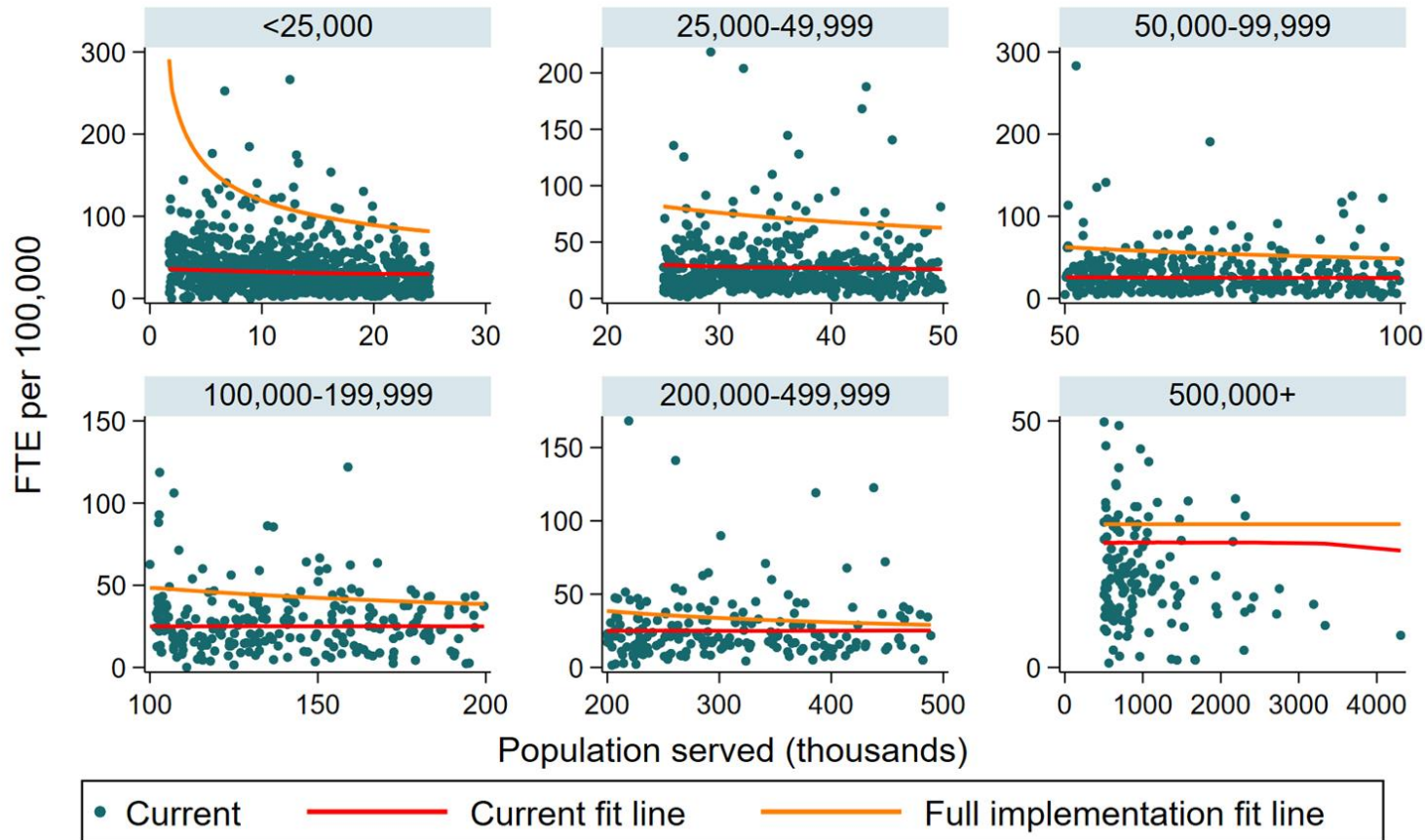
## Full implementation vs current FTE among 21C LHDs (n=170)



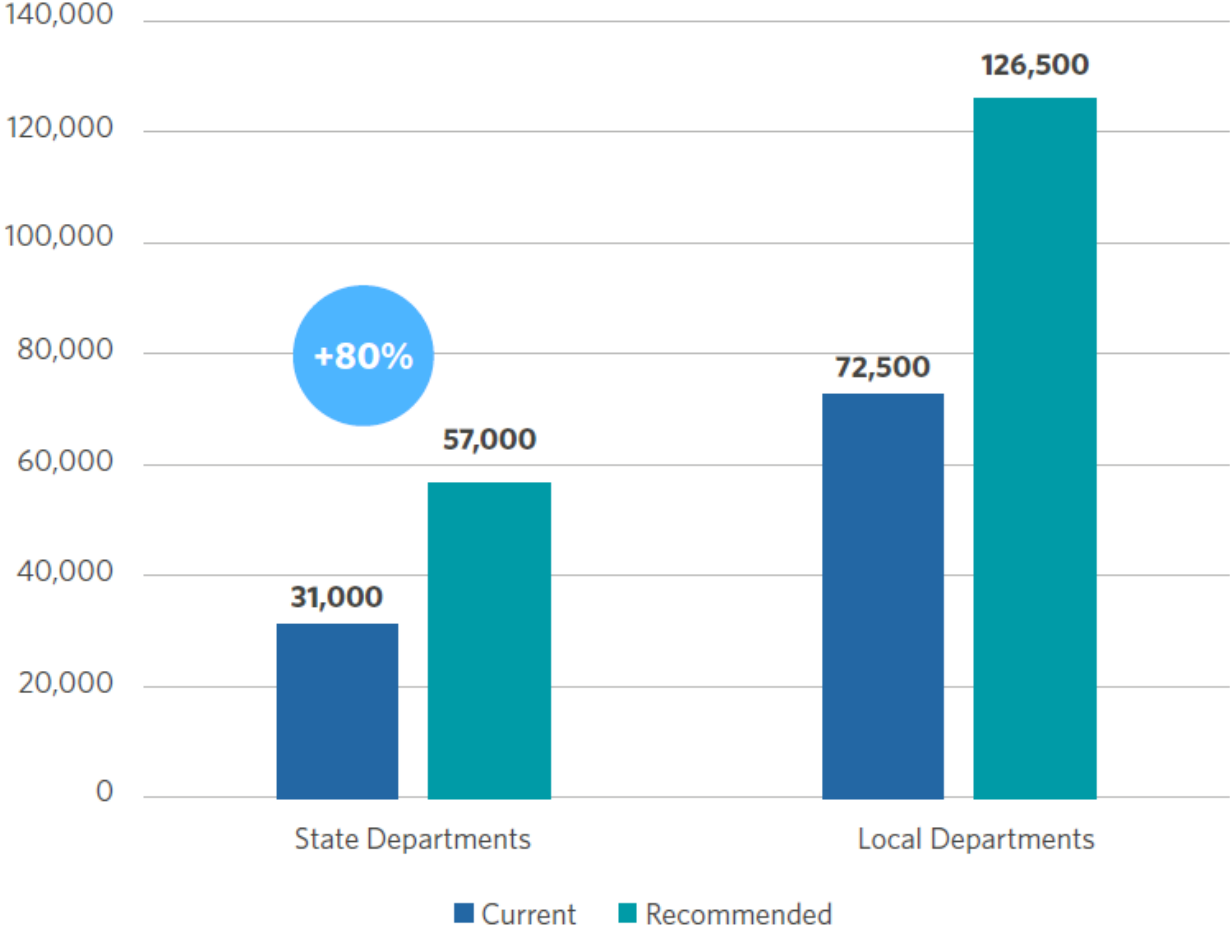
## Full implementation vs current FTE



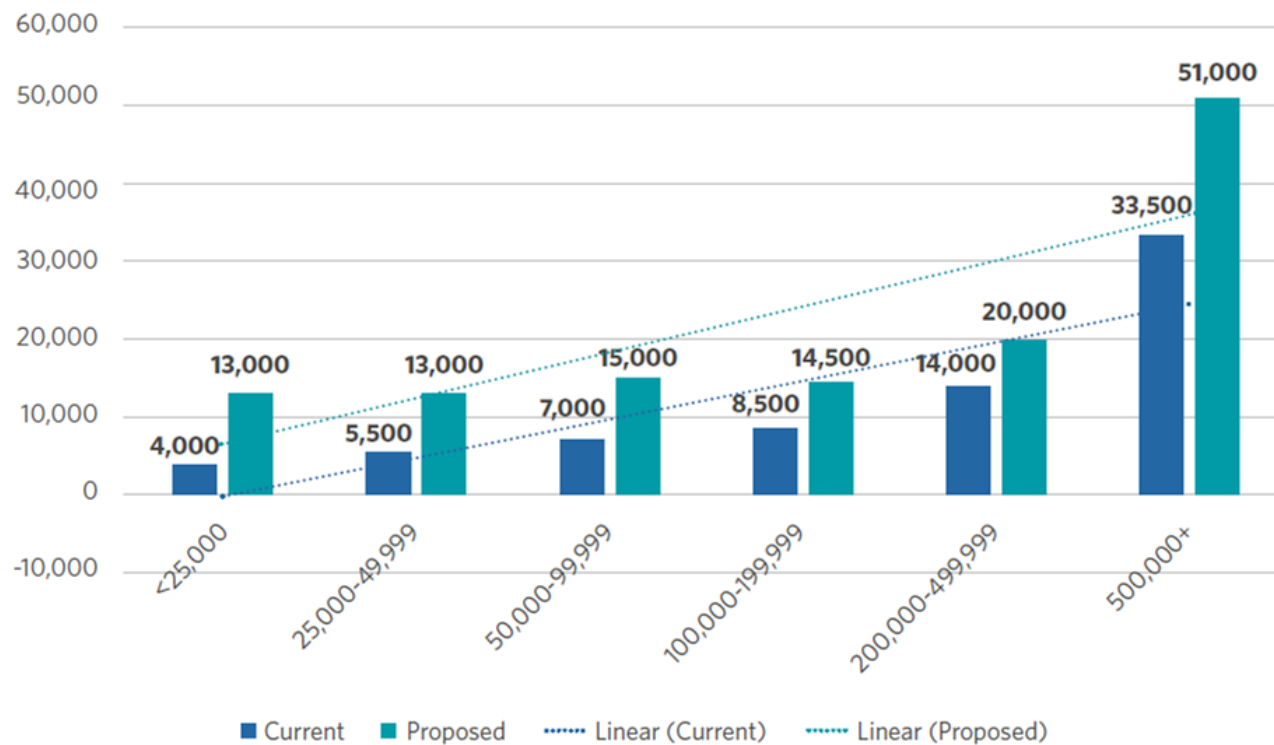
## Full implementation vs current FTE



**Current and  
Recommended FTEs for  
State and Local Health  
Departments**

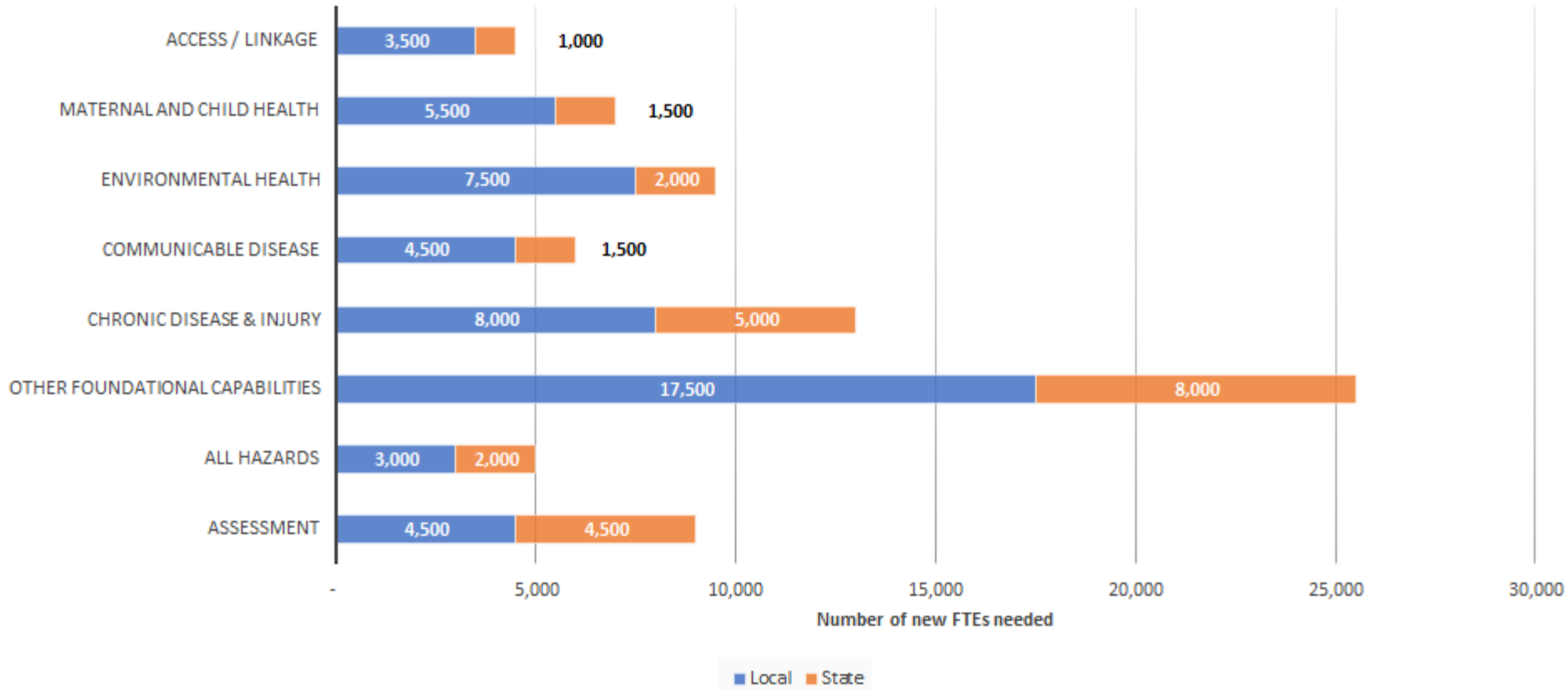


## Number of Foundational FTEs (Current vs. Needed)



	Current FTEs for core public health services	Total FTEs needed for full implementation	Additional FTEs needed for full implementation	Percentage change needed
<25,000	4,000	13,000	9,000	230%
25,000-49,999	5,500	13,000	7,500	140%
50,000-99,999	7,000	15,000	8,000	110%
100,000-199,999	8,500	14,500	6,000	70%
200,000-499,999	14,000	20,000	6,000	40%
500,000+	33,500	51,000	17,500	50%
Local Health Departments	72,500	126,500	54,000	70%
State Health Departments	31,000	57,000	26,000	80%
<b>Total</b>	<b>103,500</b>	<b>183,500</b>	<b>80,000</b>	<b>80%</b>

# New FTEs needed by FPHS





	Local	State	Total
Infrastructure			
Assessment	4,500	4,500	9,000
All Hazards	3,000	2,000	5,000
Other Foundational Capabilities	17,500	8,000	25,500
Foundational Areas			
Chronic Disease & Injury	8,000	5,000	13,000
Communicable Disease	4,500	1,500	6,000
Environmental Health	7,500	2,000	9,500
Maternal and Child Health	5,500	1,000	6,500
Access/Linkage to Care	3,500	1,000	4,500
<b>Total</b>	<b>54,000</b>	<b>26,000</b>	<b>80,000</b>

# Benefits

- Evidence-informed requests for new staff
- Critical assessment of FPHS workforce gaps within jurisdiction
- Crafting job descriptions that are specific to the needs of the agency
- Highlight value/need for cross-training of workforce

*“To me, a calculator, formulas, standards give us the foundation for data driven decisions. You need data to go to a legislator. You need data to support why laws need to change. You need data to convey to your community why the public health tax may need to increase. So, calculators, formulas, those types of things provide us with another mechanism for providing the data we need to communicate why it is we are doing what we’re doing.”*

# Phase II: Public Health Workforce Calculator

- Next steps include developing a tool that health departments can use to estimate their own workforce needs to provide the foundational public health services within their current context.
  - Resource for health departments to plan for the type and number of staff they will need to support their communities, provide the FPHS, and ultimately, work toward accreditation
  - Support advancing equity among health departments so that they have the adequate staff to provide the FPHS
  - Guided with support from public health stakeholders at various stages in the tool development process in an advisory capacity

# Finance Implications

- **Staffed up workforce: 103,500 → 183,000 FTEs**
  - **Locals: 72,500 → 126,500**
  - **States: 31,000 → 57,000**
- Direct financial implications:
  - More people needed = More funding needed
- Indirect financial implications:
  - 2<sup>nd</sup> & 3<sup>rd</sup> Order Workforce Needs: Supervisors & expanded org charts  
[*can we pay for them?*]
  - Organizational resources: Technology, supplies, space, etc.  
[*can we pay for them?*]
  - Additional revenues?

# Finance Implications

- Considering practicalities
  - HR processes
  - Short-term vs. Ongoing funding streams?
- Recruiting
  - Ongoing workforce shortages
  - Increases in prevailing wages
- Retaining
  - Capitalize on interest in public health?
  - Expanded portfolio/responsibilities for existing staff?
- Aligning Inputs & Outputs
  - ROI impacts of Current vs. Full Implementation
  - Extensive vs. Intensive Service Delivery

# Thank you

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*Views expressed here today do not necessarily reflect official positions of sponsoring agencies*